

15 Tips to Get Your Home Ready for Sale

We often hear “how do I get my home ready for sale?” The best tip we can provide to you is to keep your home **NEAT & CLEAN**, inside and out! Avoid clutter by storing items in their proper places. Stage your home for a clean yet lived in look. Help buyer’s see themselves there. This, above all, will help you to sell your home. A clean house is a desirable house. To further help you, we have come up with 15 easy tips to whip your home into “show ready” shape!

Yes / No

_____ **1. Clutter:** If you haven’t used it in 6 months or can live without it for the next 3 months...pack it away! Better yet, have a yard sale and/or donate unwanted items! Remember, you will be moving all of this “stuff” in the near future. This also applies to the GARAGE

_____ **2. Floors:** Keep them clean and free of clutter. Are they outdated? Do you have holes, tears, dirt or odors in the carpet? Maybe it's time for a cleaning or an economical update.

_____ **3. Walls:** Do your walls need a fresh coat of paint? How does the trim look? Old wallpaper or cracks that can be repaired? Don't forget the closets! If it looks sloppy to you, it will look worse to a buyer!

_____ **4. Counter Appliances:** See item 1. More counter space is appealing to buyers!

_____ **5. Furnace/Water Heater:** 3 inches of dirt on top. Wipe it off. If they're really old, a replacement could be necessary. Inspections are coming.

_____ **6. Roof:** Any leaks or missing shingles?

_____ **7. Fixtures:** New fixtures can really make a difference in certain rooms.

_____ **8. Tub/Tile Caulking:** A new bead of caulk will really brighten the bathroom. If you're not skilled in this area, be careful, it could get messy. Messy caulking is much worse than old caulking!

_____ **9. Railings:** Are they loose? Need painted or replaced?

_____ **10. Deck:** Keep it clear of clutter and consider a quick wash. If it is a painted or stained, consider applying a fresh coat if necessary.

_____ **11. Yard:** Keep it cut and shrubs trimmed. Neat and Clean applies here too.

_____ **12. Windows:** Cracked or broken - fix it. Wipe them down.

_____ **13. Siding:** Has it been cleaned since you moved in? A good pressure washing can make all the difference! It will be one of the first things people see. First impressions are very important.

_____ **14. Garage Door:** 30+ years old? If it's in the front of the home, it will be one of the first things people see. Again, first impressions are very important.

_____ **15. Staging:** Help buyers see themselves in the home. Have the table nicely set, or have a vase of fresh flowers on the counter. Maybe a book on the end table? Keep it simple.

Still need help? Ask us for suggestions on what can be done to better market your home. We have several business associates that can help you improve these items and save you thousands in the process. Remember: Only do what you can afford.